

Continued growth in capacity despite challenges

3 Months September 2015 – November 2015

- Net sales 17.1 (363.7) MSEK.
- EBIT -19.8 (29.6) MSEK. Profit before tax -27.2 (20.5) MSEK. Net profit -21.6 (15.5) MSEK.
- Net profit has been affected by changes in market valuation of financial derivatives by -6.0 (-2.1) MSEK.
- Earnings per share, before and after dilution equals -0,86 (0,63) SEK.
- During the three month period 0 (22) wind turbines were taken into operations with a total installed capacity of 0 (48.2) MW.
- During the three month period the equivalent of 2 (11.1) wind turbines with an installed effect of 4.0 (21.4) MW was handed over to customers.
- Electricity production from wind farms owned was 36.9 (79.6) GWh with an average revenue of 401 (481) SEK/MWh.
- In October Eolus signed an agreement with Vestas regarding delivery of eight wind turbines of the model V112 with a total effect om 26.4 MW to wind farm Iglasjön in Kungsbacka municipality. Eolus have after the balance sheet date signed an agreement with Munich Re that will acquire the facility turnkey when it is completed in the autumn of 2016.
- On October 10th 2015 Eolus board of director Tord Johansson died.

Significant events after the balance sheet date

- On December 1st 2015 Marcus Landelin started working as deputy CEO and chief operating officer for Eolus.
- In December Eolus signed a new Power Purchase Agreement (PPA) with Google. Under the PPA Google will during a ten year period buy all the electricity that is produced in wind farm Jenåsen comprising of 76 MW and expected to be commissioned during the spring of 2018.
- In December Eolus signed an agreement with Munich Re regarding the sale of two wind farms comprising of in total 38.4 MW. The agreement is for wind farm Iglasjön comprising of 26.4 MW that will be completed during the autumn of 2016 and the operational wind farm Jung-Åsa comprising of 12 MW that was commissioned in 2014.

- In December acquired two wind power projects under development in Nevada, USA. The transaction is regarding 100% of the shares in Crescent Peak Renewables LLC that own the rights to a project of 200-600 MW and 100% of the shares in Comstock Wind LCC that own the rights to a project of 20-100 MW. The acquisition has to be approved by Eolus Annual General Meeting to be held January 30, 2016.
- In January Eolus signed an agreement with Vestas regarding delivery of eight wind turbines of the model V126 with a total effect of 26.4 MW to wind farm Långmarken in Kristinehamn municipality. Eolus ambition is to construct and sell the facility turn-key. Two turbines will be sold to public-sector investors since Eolus submitted the winning tenders in public procurement processes.

Financial overview

Financial summary	Q1		Full year
	September 2015 -November 2015	September 2014 -November 2014	September 2014 -August 2015
Net sales, MSEK	17,1	363,7	1 502,1
EBIT, MSEK	-19,8	29,6	90,0
Profit before tax, MSEK	-27,2	20,5	75,2
Changes in market valuation of financial derivatives, MSEK	-7,7	-2,7	3,7
Net profit, MSEK	-21,6	15,5	80,0
Earnings per share before and after före dilution, SEK	-0,86	0,63	3,25
Equity per share, SEK	28,5	38,24	29,36
Cashflow from operating activities, MSEK	-79,2	-144,2	714,9
Total assets, MSEK	1 355,6	1 853,9	1 259,4
Net debt - /net cash +, MSEK	0,3	-565,1	52,6
Signed customer contracts, MSEK	431,9	272,7	424,2
No of turbines taken into operation, amount	0,0	22,0	33,0
No of turbines handed over to customers, amount	2,0	11,1	54,1
Turbines taken into operation, MW	0,0	48,2	68,6
Turbines handed over to customers, MW	4,0	21,4	101,9
Electricity generation, GWh	36,9	79,6	242,3
Equity/assets ratio, %	52,4	51,4	58,1
Return on equity after tax, %	neg	6,6	9,7

Consolidated income statement

Consolidated income statement	Q1		Full year
	September 2015 -November 2015	September 2014 -November 2014	September 2014 -August 2015
KSEK			
Net sales	17 069	363 685	1 502 137
Other operating income	1 594	2 294	21 344
	18 663	365 979	1 523 481
Operating expenses			
Change in inventories of products in progress, finished goods and work in progress	31 489	153 552	-613 059
Cost for goods and project development	-36 647	-454 214	-625 657
Other external costs	-10 785	-18 264	-62 858
Employee benefits expenses	-5 971	-6 692	-22 822
Depreciation/amortization and impairment of property, plant and equipment and intangible	-7 187	-7 789	-94 462
Result from participations in associated companies	0	0	-97
Other operating expenses	-9 407	-2 947	-14 487
Operating profit	-19 845	29 625	90 040
Profit/loss from financial items	-7 382	-9 149	-14 797
Profit before tax	-27 227	20 476	75 243
Tax on profit	5 619	-5 023	4 751
Net profit for the period	-21 608	15 453	79 994
Whereof related to the shareholder of the parent company	-21 361	15 691	80 906
Whereof related to minority stakeholders	-247	-238	-912
Net profit for the period	-21 608	15 452	79 994
Total shares	24 907	24 907	24 907
Profit per share before/after dilution (SEK)	-0,86	0,63	3,25

Consolidated statement of comprehensive income

KSEK			
Net profit for the period	-21 608	15 453	79 994
Other comprehensive income			
Items that may be reclassified to profit or loss			
Translation differences	114	111	176
Other comprehensive income for the period net after tax	114	111	176
Total comprehensive income for the period	-21 494	15 564	80 170
Whereof related to the shareholder of the parent company	-21 247	15 802	81 082
Whereof related to minority stakeholders	-247	-238	-912
Total comprehensive income for the period	-21 494	15 564	80 170

Consolidated balance sheet

Consolidated balance sheet KSEK	November 30 2015	November 30 2014	August 31 2015
ASSETS			
Fixed assets			
Tangible fixed assets	304 854	407 555	338 748
Participations in associated companies	8 680	8 804	8 703
Deferred tax asset	40	47	1 280
Other longterm receivables	2 223	3 056	3 055
Total fixed assets	315 797	419 462	351 787
Current assets			
Inventories, work in progress	412 192	1 230 285	379 552
Advance payment to suppliers	233 010	45 945	187 278
Account receivable - trade	143 192	27 585	18 148
Derivative instruments	0	1 158	5 653
Actual tax receivables	27 455	22 313	18 223
Other receivables	50 272	23 944	47 457
Prepaid expenses and accrued income	12 564	27 459	9 735
Cash and bank balances	161 119	55 738	241 522
Total current assets	1 039 805	1 434 427	907 568
TOTAL ASSETS	1 355 602	1 853 889	1 259 355
EQUITY AND LIABILITIES			
Equity			
Equity related to the share holders of parent company	710 066	952 464	731 314
Equity related to minority stake holders	5	51	50
Total equity	710 071	952 515	731 364
Non-current liabilities			
Non-current interest bearing liabilities	132 179	203 413	149 192
Provision, non current	7 927	8 682	8 841
Deferred taxes	83 482	106 062	90 085
Other liabilities	293	1 365	488
Total non-current liabilities	223 881	319 522	248 607
Current liabilities			
Current interest bearing liabilities	28 595	417 380	39 745
Bills payable	32 829	35 398	5 436
Derivative instruments	37 333	37 169	35 323
Current tax liabilities	92	0	67
Accrued expenses and deferred income	22 099	41 814	23 360
Advance payment from customers	300 591	44 432	173 242
Other liabilities	111	5 659	2 211
Total current liabilities	421 651	581 852	279 384
Total equity and liabilities	1 355 602	1 853 889	1 259 355

Consolidated cash flow statement

Consolidated cash flow statement	Q1	Q1	Full year
	September 2015 -November 2015	September 2014 -November 2014	September 2014 -August 2015
KSEK			
Operating activities			
Operating profit	-19 845	29 625	90 040
Non cash items	10 282	4 824	88 962
	-9 563	34 449	179 003
Interest received	-321	311	1 060
Interest paid	-2 877	-5 840	-19 074
Income tax paid	-8 941	-8 151	-11 342
Net cash flow from operating activities before changes in working capital	-21 702	20 769	149 647
Adjustments of working capital	-57 469	-164 936	565 264
Cash flow from operating activities	-79 171	-144 167	714 911
Acquisition of property, plant and equipment	-1 240	-845	-1 208
Sales of property, plant and equipment	27 126	203	50 763
Acquisition of participations in subsidiaries/asset acquisition	0	-508	-5 388
Sales of financial assets	853	0	0
Cash flow from investing activities	26 739	-1 150	44 167
Borrowings	0	119 791	116 567
Repayment of loans	-28 083	-6 735	-435 485
Capital contribution	158	788	1 300
Paid dividends	0	0	-286 431
Cash flow from financing activities	-27 925	113 844	-604 049
Cash flow for the year	-80 357	-31 473	155 029
Cash and cash equivalents at beginning of year	241 522	86 499	86 499
Exchange-rate differences in cash and cash equivalents	-46	712	-6
Cash and cash equivalents at year-end	161 119	55 738	241 522

Specification of movements in equity

Consolidated statement of changes in equity

KSEK	Share capital	Additional paid-in capital	Reserves	Retained earnings	Total, Eolus's shareholders	Non-controlling interests	Total equity
At 1 September 2014	24 907	439 913	-215	472 057	936 662	47	936 709
Net profit for the year				15 691	15 691	-238	15 453
Other comprehensive income			111		111		111
Total comprehensive income			111	15 691	15 802	-238	15 564
Transactions with shareholders							
Capital contribution from non-controlling interests						242	242
At 30 November 2014	24 907	439 913	-104	487 748	952 464	51	952 515
Net profit for the year				65 215	65 215	-674	64 541
Other comprehensive income			65		65		65
Total comprehensive income			65	65 215	65 280	-674	64 606
Transactions with shareholders							
Bonus issue	24 907	-24 907					
Share redemption	-24 907	-224 163			-249 070		-249 070
Dividens				-37 361	-37 361		-37 361
Capital contribution from non-controlling interests						674	674
At 1 September 2015	24 907	190 843	-39	515 602	731 313	51	731 364
Net profit for the year				-21 361	-21 361	-247	-21 608
Other comprehensive income			114		114		114
Total comprehensive income			114	-21 361	-21 247	-247	-21 494
Transactions with shareholders							
Capital contribution from non-controlling interests						201	201
At 30 November 2015	24 907	190 843	75	494 241	710 066	5	710 071